

Fig 1

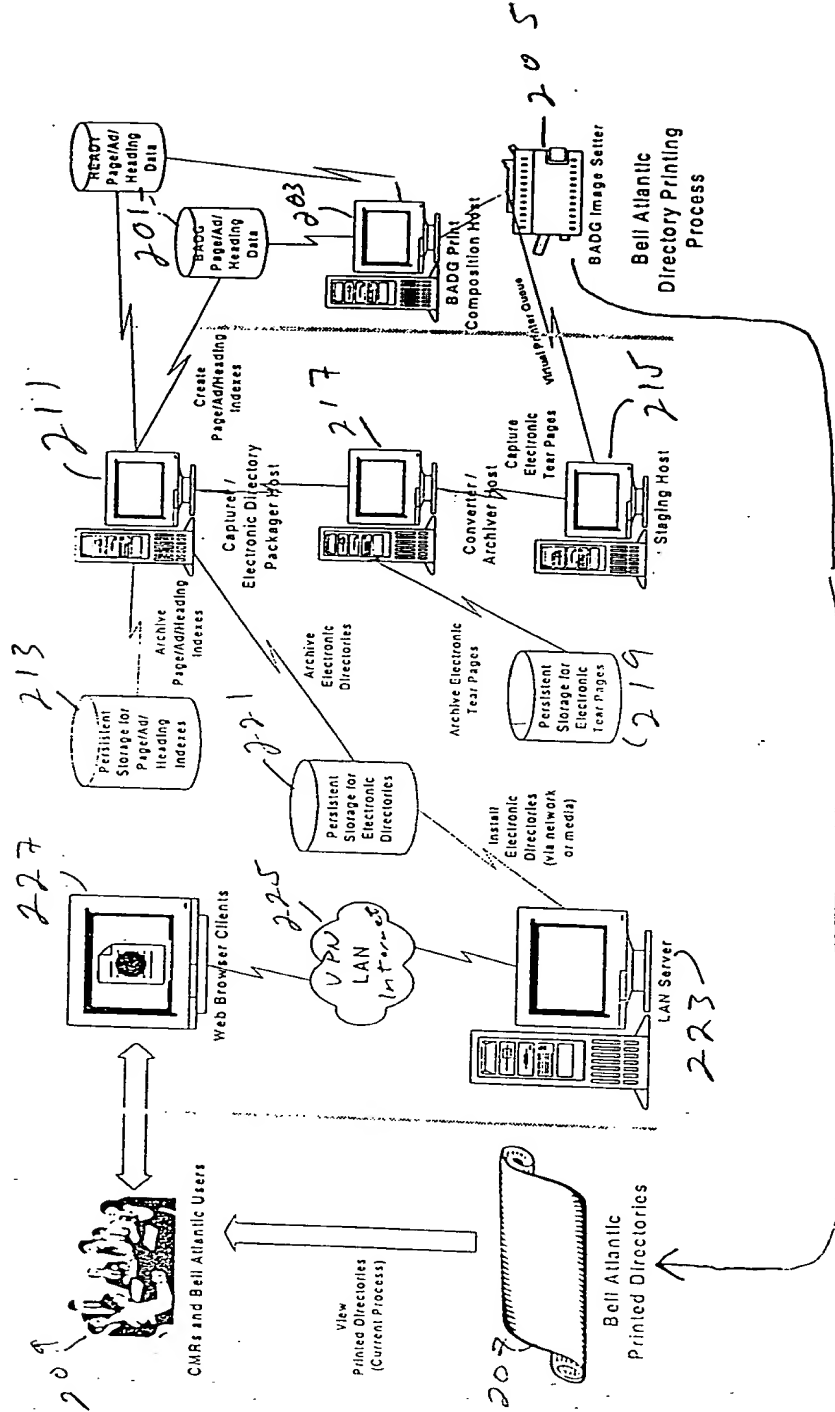
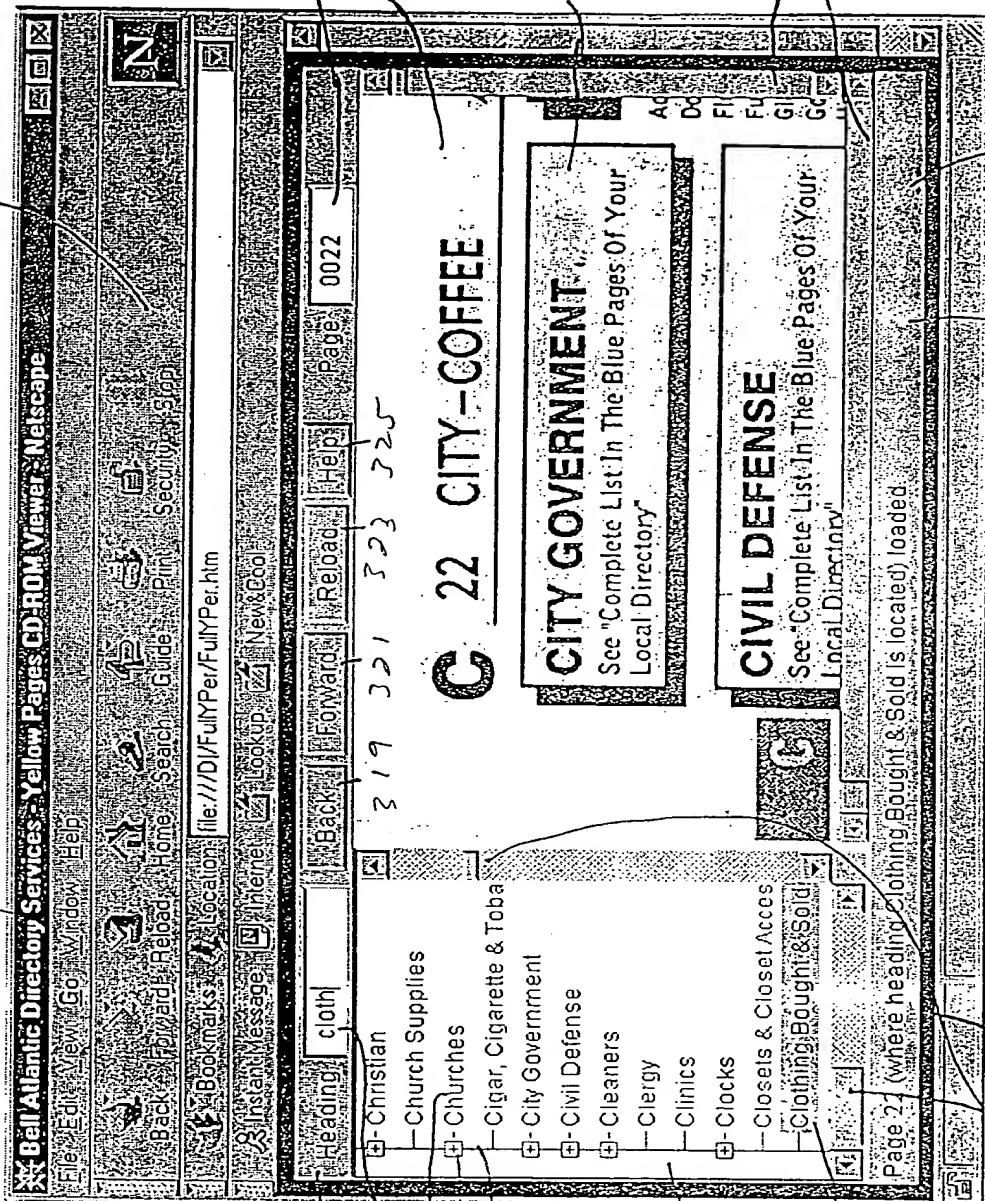


Fig. 2

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315 301

Fig. 3

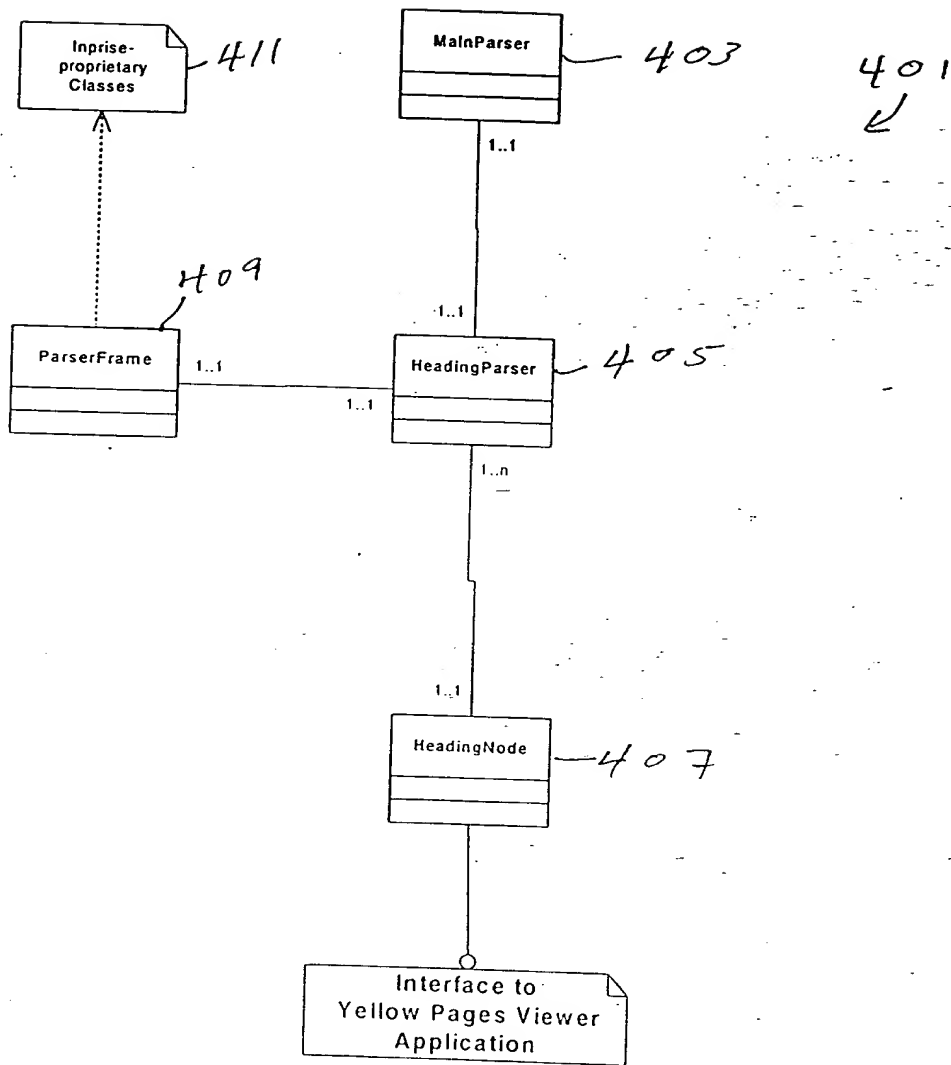
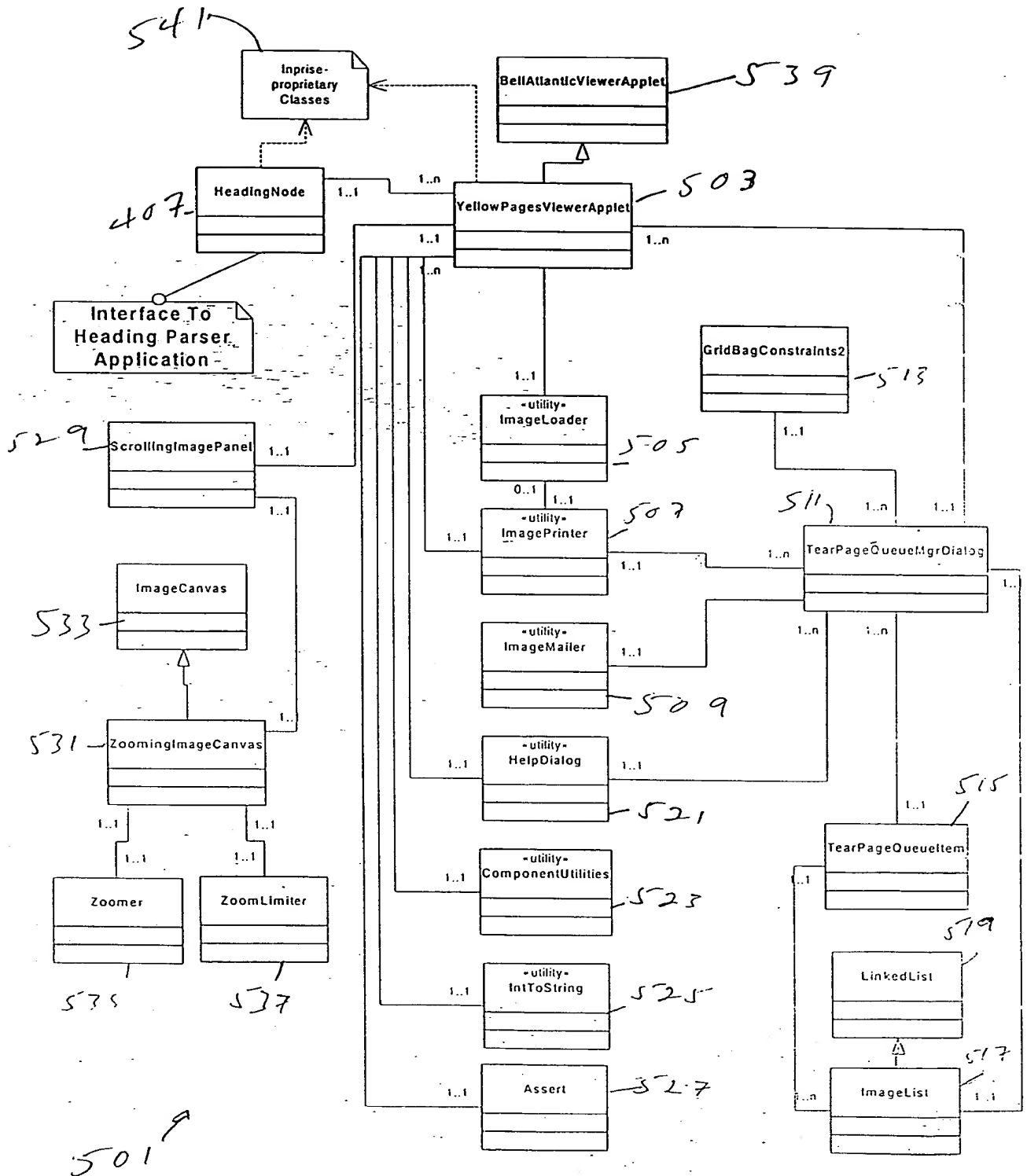


Fig. 4

# Fig 5



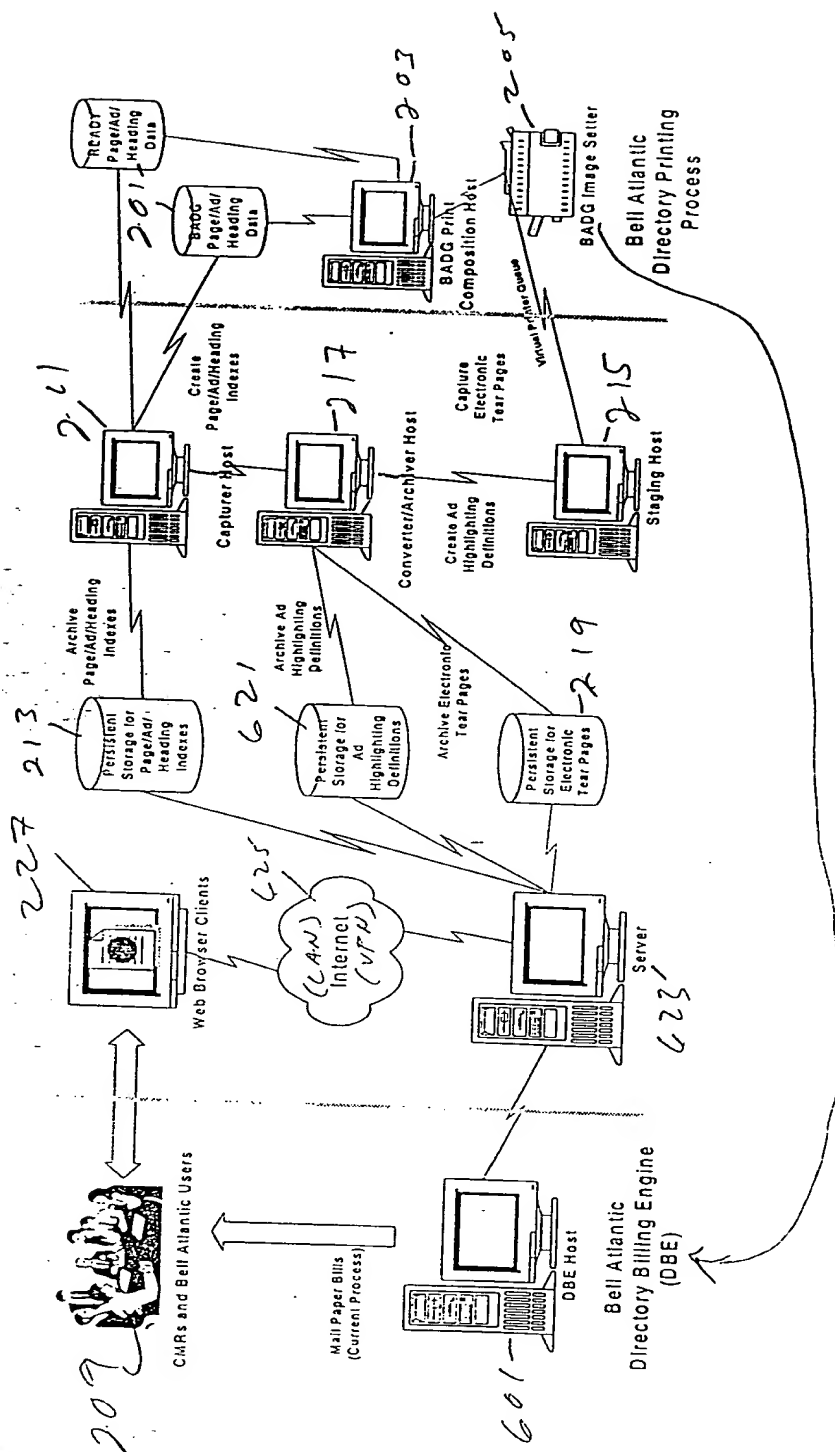


Fig. 6

705

703



Please select a bill:

044

Directory Name	Spine Code	Issue Date	
Eastern Montgomery Co PA	062815	02/1998	View this invoice.

709

411

Directory Name	Spine Code	Issue Date	
Coraopolis PA	062655	03/1998	View this invoice.
Paterson NJ	047548	03/1998	View this invoice.
Pompton Lakes NJ	047620	03/1998	View this invoice.

717

711

713

715

701

Fig. 7

Fig. 8

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- View Bill
- Analyze Bill
- Reconciliation Forms
- Select a Bill

811



911  
909  
[1] [2] [3] [4-6] [7-9] [10-12] [13]



Bell Atlantic  
Directory Services,  
Inc.

Invoice 09/01/98  
Date  
Account # 1000200321  
Invoice # 0002006750  
Page 1 of 13

ACME Ad Group 411

Account Summary

Total Charges	\$89,746.75
Adjustment(s)	\$0.00
Commission	-\$21,987.95
<b>Total Amount Due</b>	<b>\$67,758.80</b>

If payment is not received within 50 days after invoice date, a 1.5% late fee will be assessed.

The CMR agrees to give Bell Atlantic notice of any error or omission in the advertising prior to closing of next issue.

Please detach and return with payment



Invoice 09/01/98  
Date  
Account # 1000200321  
Invoice # 0002006750

Total Amount  
Due \$67,758.80

Please make your payment to Bell Atlantic Directory Services Inc.

**Amount Enclosed**

\$

ACME Ad Group  
Suite 205  
8302 Dunwoody Place  
Atlanta, Georgia 30350

BANDS 2  
P.O. Box 64591  
Baltimore, MD 21264-4591

Fig. 9A



911  
 1 2 3 4-6 7-9 10-12 13



Invoice 09/01/98  
 Date  
 Account # 1000200321  
 Invoice # 0002006750  
 Page 2 of 13

903

ACME Ad Group 411

Account Summary

Total Charges \$89,746.75  
 Adjustment(s) \$0.00  
 Commission -\$21,987.95  
 Total Amount Due \$67,758.80

National Advertising

Customer Service 1(800) 895-4824

So Hampton Rds-Va Norfolk Ed - 076618  
 12 Months, Issue - 08/1998  
 Publisher Code - 0584

Download to Excel File

Client	Gross Amt	Adjustment	Commission %	Commission	Net Amount
2500	\$1,063.00	\$0.00	24.50	\$260.43	\$802.57
3000	\$20,560.75	\$0.00	24.50	\$5,037.38	\$15,523.37
3050	\$302.75	\$0.00	24.50	\$74.17	\$228.58
4000	\$14,702.25	\$0.00	24.50	\$3,602.05	\$11,100.20
4500	\$20,258.00	\$0.00	24.50	\$4,963.21	\$15,294.79
5525	\$1,427.00	\$0.00	24.50	\$349.61	\$1,077.39
8500	\$8,318.50	\$0.00	24.50	\$2,038.03	\$6,280.47
9500	\$18,329.50	\$0.00	24.50	\$4,490.73	\$13,838.77
9525	\$4,785.00	\$0.00	24.50	\$1,172.32	\$3,612.68

Fig. 9 B

911  
909  
[1] [2] [3] [4-6] [7-9] [10-12] [13]



Invoice 09/01/98  
Date  
Account # 0000206985  
Page 3 of 13

Phones 2001 2500 / 411

**Account Summary**

Total Charges \$1,063.00  
Adjustment(s) \$0.00  
  
Total Amount \$1,063.00

**National Advertising**

So Hampton Rds-Va Norfolk Ed - 076618

12 Months, Issue - 08/1998  
Publisher Code - 0584  
Order Date - 04/02/98

Item	BAS	Charge	Adjustment	Advertising Data
2HS		\$1,063.00		TELEPHONE ANSWERING SERVICE A ANSWERING SERVICE FROM PHONES 2001 800 967-8212



Fig. 9C

1013 1015 1017 1019 1021 1023 1025 1027 1029 1031 1033 1035 1037 1039 1041 1043 1045 1047 1049 1051 1053 1055 1057 1059 1061 1063 1065 1067 1069 1071 1073 1075 1077 1079 1081 1083 1085 1087 1089 1091 1093 1095 1097 1099 1101 1103 1105 1107 1109 1111 1113 1115 1117 1119 1121 1123 1125 1127 1129 1131 1133 1135 1137 1139 1141 1143 1145 1147 1149 1151 1153 1155 1157 1159 1161 1163 1165 1167 1169 1171 1173 1175 1177 1179 1181 1183 1185 1187 1189 1191 1193 1195 1197 1199 1201 1203 1205 1207 1209 1211 1213 1215 1217 1219 1221 1223 1225 1227 1229 1231 1233 1235 1237 1239 1241 1243 1245 1247 1249 1251 1253 1255 1257 1259 1261 1263 1265 1267 1269 1271 1273 1275 1277 1279 1281 1283 1285 1287 1289 1291 1293 1295 1297 1299 1301 1303 1305 1307 1309 1311 1313 1315 1317 1319 1321 1323 1325 1327 1329 1331 1333 1335 1337 1339 1341 1343 1345 1347 1349 1351 1353 1355 1357 1359 1361 1363 1365 1367 1369 1371 1373 1375 1377 1379 1381 1383 1385 1387 1389 1391 1393 1395 1397 1399 1401 1403 1405 1407 1409 1411 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5413 5415 5417 5419 5421 5423 5425 5427 5429 5431 5433 5435 5437 5439 5441 5443 5445 5447 5449 5451 5453 5455 5457 5459 5461 5463 5465 5467 5469 5471 5473 5475 5477 5479 5481 5483 5485 5487 5489 5491 5493 5495 5497 5499 5501 5503 5505 5507 5509 5511 5513 5515 5517 5519 5521 5523 5525 5527 5529 5531 5533 5535 5537 5539 5541 5543 5545 5547 5549 5551 5553 5555 5557 5559 5561 5563 5565 5567 5569 5571 5573 5575 5577 5579 5581 5583 5585 5587 5589 5591 5593 5595 5597 5599 5601 5603 5605 5607 5609 5611 5613 5615 5617 5619 5621 5623 5625 5627 5629 5631 5633 5635 5637 5639 5641 5643 5645 5647 5649 5651 5653 5655 5657 5659 5661 5663 5665 5667 5669 5671 5673 5675 5677 5679 5681 5683 5685 5687 5689 5691 5693 5695 5697 5699 5701 5703 5705 5707 5709 5711 5713 5715 5717 5719 5721 5723 5725 5727 5729 5731 5733 5735 5737 5739 5741 5743 5745 5747 5749 5751 5753 5755 5757 5759 5761 5763 5765 5767 5769 5771 5773 5775 5777 5779 5781 5783 5785 5787 5789 5791 5793 5795 5797 5799 5801 5803 5805 5807 5809 5811 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NA-1080  
2-86

DATE  
OF  
MEMO: February 26, 1998

1. The first step is to identify the problem.
 2. The second step is to define the problem.
 3. The third step is to analyze the problem.
 4. The fourth step is to develop a solution.
 5. The fifth step is to implement the solution.
 6. The sixth step is to evaluate the solution.
 7. The seventh step is to monitor the solution.
 8. The eighth step is to maintain the solution.
 9. The ninth step is to improve the solution.
 10. The tenth step is to document the solution.

[illegible]

9500

208011

208011  
March 1, 1998

—

REFER QUESTIONS TO:

NAME

TITLE

TELEPHONE

123

1201

Fig. 13

1301

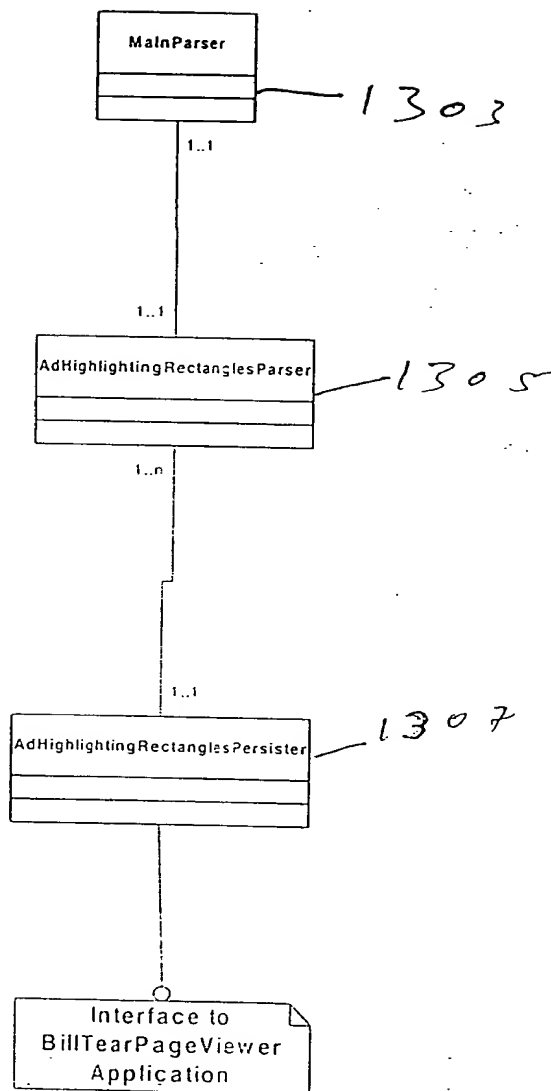


Fig. 14

1401  
↓

